

# Gregory J. DeAngelo

## *Curriculum Vitae*

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### CONTACT INFORMATION

West Virginia University  
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### EDUCATION

Ph.D. Economics, University of California, Santa Barbara  
M.S. Economics, University of California, Santa Barbara  
B.S. Economics, Rochester Institute of Technology

### ACADEMIC APPOINTMENTS

*West Virginia University, Morgantown, WV*  
Assistant Professor of Economics, College of Business and Economics, 2015 – Present

*University of Pittsburgh, Pittsburgh, PA*  
Research Associate, Department of Economics, 2016 - Present

*Texas Tech University, Lubbock, TX*  
Assistant Professor of Economics, College of Arts and Sciences, 2014 – 2015

*Rensselaer Polytechnic Institute, Troy, NY*  
Assistant Professor of Economics, Humanities, Arts, and Social Sciences, 2010 - 2013

*Rensselaer Polytechnic Institute, Troy, NY*  
Joint Appointment, Lally School of Management, 2011- 2013

*Cornell University, Ithaca, NY*  
Affiliate - Judgment, Decision Making and Social Behavior, 2011 - Present

*University of Colorado at Denver, Denver, CO*  
Visiting Professor of Economics, College of Liberal Arts and Sciences, 2009-2010

### CONSULTING

*Giant Oak Inc., Arlington, VA*  
Lead Data Analyst, 2013 - Present

### JOURNAL ARTICLES

- “Is Social Choice Gender Neutral?” (with S. Beckman, W.J. Smith and N. Wang) forthcoming at *Journal of Risk and Uncertainty*
- “Public Outcry and Police Behavior,” forthcoming at the *B.E. Journal of Economic Analysis and Policy* (with B. McCannon)
- “Dictator Monopolies and Essential Goods: Experimental Evidence,” forthcoming at *Applied Economics* (with S. Beckman and W. J. Smith)
- “Law and Economics in the Lab,” forthcoming in the *Oxford Handbook for Behavioral Law and Economics* (with G. Charness).
- “Life and Death in the Fast Lane: Police Enforcement and Roadway Safety” (2014), *American Economic Journal: Economic Policy*, vol. 6(2), 231-257 (with B. Hansen).
- “Deterability by Age,” (2013) *International Review of Law and Economics*, vol. 36, 70-81 (with S. Bushway and B. Hansen).
- “The Importance of Risk Tolerance and Knowledge when Considering the Evolution of Inequity Responses across the Primates” (2013), *Journal of Economic Behavior and Organization*, vol. 90, S105-S112 (with S. Brosnan).
- “Crime Rates and Policy Efficiency” (2013), *Eastern Economic Journal* (with H. Lang and D. Vitaliano).
- “Experiments in Horizontal Mergers: Does Size Matter?” (2012), *Economics Letters*, vol. 117(3), 537-539 (with S. Beckman and W.J. Smith).
- “Deterrence, Expected Cost, Uncertainty and Voting: Experimental Evidence” (2012), *Journal of Risk and Uncertainty*, vol. 44(1), 73-100 (with G. Charness).
- “Goods Allocation by Queuing and the Occurrence of Violence: A Probabilistic Analysis” (2012) *International Review of Economics and Finance*, vol. 24, 1-7 (with A. Batabyal).
- “Making Space for Crime: A Spatial Analysis of Criminal Competition” (2012), *Regional Science and Urban Economics*, vol. 42(1-2), 42-51.
- “Those Crazy Transaction Costs: On the Irrelevance of the Equivalence between Monetary Damages and Specific Performance” (2011), *European Journal of Law and Economics* (with S. Medema).
- “Microeconomics and Psychology” (2011), *Journal of Economic Education*, vol. 42(3), 255-269 (with S. Beckman, L. Chen, W.J. Smith, and X. Zhang).
- “An Analysis of Economic Cost Minimization and Biological Invasion Damage Control Using the AWQ Criterion,” (2007), *Annals of Regional Science*, vol. 41(3), 630-655 (A. Batabyal and S. Kumar).

“Characterizing Regulation and Negligence Rule Uncertainty in Solid Waste Management,” (2005), *Economics Bulletin*, vol. 11, 1-11 (M. J. Wagner).

“A Dynamic and Stochastic Analysis of Fertilizer Use in Swidden Agriculture,” (2004), *Economics Bulletin*, vol. 17, 1-10 (with A. Batabyal).

## OTHER PEER-REVIEWED PUBLICATIONS

“Socioeconomic Patterns of American Farmland Preservation Funded by the Farm and Ranchland Protection Program,” (2010), *Journal of Conservation Planning*, vol. 6, 1-15 (with D. Stoms).

“Strategic Targeting of Agricultural Conservation Easements as a Growth Management Tool,” (2009), *Land Use Policy*, vol. 26(4), 1149-1161 (with D. Stoms, F. Davis, and P. Jantz).

“Cost Minimization and Medical Examinations: The Case of Anthrax,” (2009) *Journal of Homeland Security and Emergency Management*, vol. 5, Issue 1.

“To Match or Not to Match: Aspects of Marital Matchmaking under Uncertainty,” (2008), *Operations Research Letters*, vol. 36, 94-8 (with A. Batabyal).

“Average Patent Pendency and Examination Errors: A Queuing Theoretic Analysis,” (2007), *Journal of Foresight and Innovation Policy*, vol. 4, 112-28 (A. Batabyal).

“On Economic Cost Minimization Versus Biological Invasion Damage Control,” in *New Approaches to the Economics of Plant Health*, A.G.J.M. Oude Lansink, (Ed.), Springer (2006) (A. Batabyal and S. Kumar).

## SUBMITTED PAPERS

“Private Security and the Provision of International Public Goods” (with T. Smith) – Revise and Resubmit at *Journal of Law and Economics*

“Learning the Ropes: Task Specific Experience and the Output of Idaho State Police” (with E.Owens) – Revise and Resubmit at *Journal of Law, Economics and Organization*

“Examining Regulatory Capture with High Frequency Data” (with A. Nowak and I. Reimers) – Revise and Resubmit at *Contemporary Economic Policy*

“Penalty Structures and Deterrence in a Two-Stage Model: Experimental Evidence” (with L. Anderson, W. Emons, B. Freeborn, H. Lang) – Revise and Resubmit *Economic Inquiry*

“Immigration and the Provision of Local Public Goods: An Experiment” (with R. Romaniuc, D. Dubois and B. McCannon)

“Rational Pricing in Prostitution: Evidence from 80M Sex Ads” (with J. Borowitz, M. Cafarella, T. Huffman, R. Hoffman, C. Ré, Z. Shan, J. Shapiro, G. Shiffman and S. Wu)

“Ethnic Diversity, Income Inequality and the Social Distance of Face-to-Face Crimes” (with K. Gittings A. Pena)

“Theory of Mind Predicts Cooperative Behavior” (with B. McCannon)

“Do Psychological Traits Explain Differences in Free Riding? Experimental Evidence” (with H. Lang and B. McCannon)

“Examining Law and Order with Community and Specialized Enforcement” (with B. Humphreys and I. Reimers)

“Is Medical Marijuana a Gateway Drug? The Effect of Medical Marijuana Legalization on Heroin Use Rates” (with A. Redford)

“Police Bias in the Enforcement of Drug Crimes: Evidence from Low Priority Laws” (with K. Gittings, A. Ross and A. Walker)

“Honest Abe or Doc Holliday? Bluff, Cheap Talk, and Conflict in Bargaining” (with B. McCannon)

“Sources of Deviant Behavior: Contrasting Alternative Explanations in the Laboratory” (with P. Ferrell and B. McCannon)

## **WORKING PAPERS**

“Judges, Appeals and Elections” (with B. McCannon)

“An Empirical Test of the Swedish Model of Crime Prevention” (with S. Cunningham and J. Shapiro)

“Signaling in the Market for Commercial Sex” (with S. Cunningham)

“Peers or Police? Monitoring and Punishment in the Provision of Public Goods” (with L. Gee)

“The Effects of Transit Strikes in Los Angeles Criminal Behavior” (with K. Gittings, D. Grossman and U. Khalil)

“Unintended Consequences of Concussion Policies: Evidence from the NHL” (with B. McCannon, A. Nowak and I. Reimers)

“Compensating Differentials in the Online Sex Market: Evidence from 80 Million Online Ads” (with J. Shapiro)

“The Effect of Private and Public Security on the Risk and Rewards from Piracy” (with A. Young)

“Roadway Fatalities and Law Enforcement: A joint effort with the Saskatchewan Royal Canadian Mounted Police” (with M. Makowsky and R. Ruddell)

“Adverse Selection in Auto Insurance Markets: Evidence from a Dynamic Panel” (with M. Makowsky and A. Nowak)

“Elections vs. Appointments in the Performance of Judges” (with B. McCannon)

“Hypocrisy in Enforcement: Experimental Evidence” (with M. Makowsky and B. McCannon)

## **GRANTS**

Summer Empirical Workshop, Charles Koch Foundation Research Programs, *2016-*

Examining Legal Outcomes with Machine Learning Tools, Charles Koch Foundation Research Grant, *2016-2017*

Smart Policing through High Frequency Data, Royal Canadian Mounted Police, *2015-2019*

Counter Human Trafficking, Defense Advanced Research Projects Agency, *2014-2017*

Collaborative Research: Social and Contextual Influences on the Formation of Expectations about Reward Outcomes across the Primates, National Science Foundation, *2014-2018*

Koch Foundation Educational Grant in Behavioral and Experimental Economics, *2012 - present*

United Nations Environment Programme – Poverty Reduction and Environmental Valuation in S. Sudan, *2011-2012*

## **PROFESSIONAL EXPERIENCE**

### Teaching:

Graduate Microeconomics – West Virginia University

Advanced Econometrics and Causal Inference – Texas Tech University

Principles of Economics – Rensselaer Polytechnic Institute, West Virginia University

Behavioral and Experimental Economics – Rensselaer Polytechnic Institute

Cost-Benefit Analysis – Rensselaer Polytechnic Institute

Managerial Economics – Rensselaer Polytechnic Institute, Texas Tech University

Public Finance - Rensselaer Polytechnic Institute

Game Theory - Rensselaer Polytechnic Institute

Law and Economics, Industrial Organization, Seminar in Applied Microeconomics,

Principles of Microeconomics- University of Colorado, Denver, Texas Tech University

Graduate Teaching Assistant:

Econometrics, University of California, Santa Barbara

## **PROFESSIONAL SERVICE**

Referee for Review of Economics and Statistics, Southern Economic Journal, Journal of Economic Behavior and Organization, Journal of Policy Analysis and Management, Labour Economics, Economics of Governance, Public Choice, Ecological Economics, Contemporary Economic Policy, PLOS One, Letters in Spatial and Resource Economics, Constitutional Political Economy

## **MEMBERSHIP**

American Economic Association, American Law and Economics Association, Society of Empirical Legal Studies, Eastern Economics Association, Southern Economic Association, Canadian Economic Association